TALISMAN THERAPEUTIC RIDING, INC. FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2022 and 2021

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YEARS ENDED DECEMBER 31, 2022 and 2021

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INDEPENDENT ACCOUNTANTS' REVIEW REPORT

To the Board of Directors of Talisman Therapeutic Riding, Inc. Grasonville, MD

We have reviewed the accompanying financial statements of Talisman Therapeutic Riding, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of entity management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of Talisman Therapeutic Riding, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

Accountants' Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

David Short & Associates, LLC

David Short & Associatis, LLC

Easton, MD

October 30, 2023

TALISMAN THERAPEUTIC RIDING, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2022 and 2021

	2022	2021
<u>ASSETS</u>		
CURRENT ASSETS		
Cash	\$ 27,739	\$ 107,966
Accounts Receivable	11,883	4,830
Other Receivables	126	
Grants Receivable	132,699	-
Prepaid Expenses	6,728	10,867
Promises to Give, Current Portion	-	10,000
TOTAL CURRENT ASSETS	179,175	133,663
PROPERTY AND EQUIPMENT, NET OF		
ACCUMULATED DEPRECIATION	908,358	883,833
TOTAL ASSETS	\$ 1,087,533	\$ 1,017,496
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts Payable	\$ 39,315	\$ 484
Credit Cards Payable	3,547	13,478
Deferred Revenue	7,747	-
Payroll Liabilities	3,147	-
Current Maturities of Long-Term Debt	22,459	18,551_
TOTAL CURRENT LIABILITIES	76,215	32,513
LONG-TERM LIABILITIES		
Notes Payable, Net of Current Maturities	722,870	738,946
TOTAL LONG-TERM LIABILITIES	722,870	738,946
TOTAL LIABILITIES	799,085	771,459
NET ASSETS		
Without Donor Restrictions	116,119	114,736
With Donor Restrictions	172,329	131,301_
TOTAL NET ASSETS	288,448	246,037
TOTAL LIABILITIES AND NET ASSETS	\$ 1,087,533	\$ 1,017,496

TALISMAN THERAPEUTIC RIDING, INC. STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2022

		ut Donor trictions	 ith Donor strictions	 Total 2022
REVENUE AND OTHER SUPPORT				
Contributions	\$	151,521	\$ 41,479	\$ 193,000
Grants	·	44,476	187,174	231,650
Non-Cash Donations		22,285		22,285
Special Events		241,993	-	241,993
Program Income		75,970	_	75,970
Other Income		34	-	34
Net Assets Released from Restrictions		187,625	 (187,625)	
TOTAL REVENUE AND OTHER SUPPORT		723,904	 41,028	 764,932
EXPENSES				
Program Services				
Equine-Assisted Therapeutic Activities		350,361	-	350,361
Maryland Horse Discovery Center		75,207	_	75,207
Supporting Services				
Management and General		123,103	-	123,103
Fundraising		173,850	 	 173,850
TOTAL EXPENSES		722,521	 -	 722,521
CHANGE IN NET ASSETS		1,383	41,028	42,411
NET ASSETS, BEGINNING OF YEAR		114,736	131,301	 246,037
NET ASSETS, END OF YEAR	\$	116,119	\$ 172,329	\$ 288,448

TALISMAN THERAPEUTIC RIDING, INC. **STATEMENT OF ACTIVITIES** YEAR ENDED DECEMBER 31, 2021

	 out Donor strictions	 ith Donor strictions	 Total 2021
REVENUE AND OTHER SUPPORT			
Contributions	\$ 61,604	\$ 63,447	\$ 125,051
Grants	34,800	34,632	69,432
Special Events	188,342	-	188,342
Program Income	36,953	_	36,953
Realized Gain/(Loss) on Asset Disposal	500	-	500
Net Assets Released from Restrictions	 164,822	 (164,822)	 -
TOTAL REVENUE AND OTHER SUPPORT	 487,021	 (66,743)	 420,278
EXPENSES			
Program Services			
Equine-Assisted Therapeutic Activities	334,467	_	334.467
Maryland Horse Discovery Center	104,139	_	104,139
Supporting Services	,		10.,.00
Management and General	44,130	-	44,130
Fundraising	86,810	-	86,810
TOTAL EXPENSES	569,546	 -	 569,546
CHANGE IN NET ASSETS	(82,525)	(66,743)	(149,268)
NET ASSETS, BEGINNING OF YEAR	197,261	 198,044	 395,305
NET ASSETS, END OF YEAR	\$ 114,736	\$ 131,301	\$ 246,037

TALISMAN THERAPEUTIC RIDING, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2022

		Supporting Services					
	Program Services		nagement d General		Fund Raising		Total 2022
Advertising	\$ 13,870	\$	19,017	\$	25,839	\$	58,726
Bank Charges	-		· -		1,897		1,897
Computer Expense	3,352		838		·		4,190
Depreciation Expense	24,517		***		_		24,517
Dues and Subscriptions	4,961		-		700		5,661
Horse Care/Tack	48,857		-		-		48,857
Insurance	15,450		8,718		1,209		25,377
Interest	36,321		1,006		-		37,327
Miscellaneous	2,717		_				2,717
Office expense	3,268		1,999		2,704		7,971
Payroll Taxes	16,878		5,924		2,173		24,975
Professional Fees	12,333		9,628		-		21,961
Repairs & Maintenance	24,054		1,899		_		25,953
Salaries	207,774		72,927		26,748		307,449
Special Event Expenses	-		-		112,580		112,580
Travel	6,629		_		-		6,629
Utilities	 4,587		1,147			···	5,734
TOTAL PROGRAM, FUNDRAISING AND SUPPORTING EXPENSES	\$ 425,568	\$	123,103	\$	173,850	\$	722,521

TALISMAN THERAPEUTIC RIDING, INC. SCHEDULE OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2021

		Supporting Services				
	Program Services		nagement I General	F	Fund Raising	 Total 2021
Advertising	\$ 5,223	\$	_	\$	14,874	\$ 20,097
Bank Charges	_		-		1,682	1,682
Computer Expense	6,801				-	6,801
Depreciation Expense	22,075		-		-	22,075
Dues and Subscriptions	2,871		-		1,000	3,871
Horse Care/Tack	57,805		-		_	57,805
Insurance	19,761		6,535		1,930	28,226
Interest	30,720		2,012		-	32,732
Miscellaneous	225		_		176	401
Office expense	5,677		1,301		2,509	9,487
Payroll Taxes	19,254		1,846		2,986	24,086
Professional Fees	13,212		10,055		-	23,267
Repairs & Maintenance	29,843		1,461		-	31,304
Salaries	218,195		20,920		33,837	272,952
Special Event Expenses	1,866		-		27,783	29,649
Travel	3,188		-		33	3,221
Utilities	1,890					 1,890
TOTAL PROGRAM, FUNDRAISING AND SUPPORTING EXPENSES	\$ 438,606	\$	44,130	\$	86,810	\$ 569,546

TALISMAN THERAPEUTIC RIDING, INC. STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2022 and 2021

		2022	H	2021
CASH FLOW FROM OPERATING ACTIVITIES				
Change in Net Assets	\$	42,411	\$	(149,268)
Adjustments to Reconcile Change in Net Assets				
to Net Cash From Operating Activities:				
Depreciation		24,517		22,075
Changes in Operating Assets and Liabilities:				
(Increase)/Decrease in Accounts Receivable		(7,053)		3,829
Increase in Other Receivables		(126)		-
Decrease in Promises to Give		10,000		25,000
Increase in Grants Receivable		(132,699)		-
Decrease/(Increase) in Prepaid Expenses		4,139		(7,382)
Increase/(Decrease) in Accounts Payable		28,900		(2,651)
Increase in Customer Deposits		7,747		-
Increase in Payroll Liabilities		3,147		6,792
NET CASH FROM OPERATING ACTIVITIES		(19,017)		(101,605)
CASH FLOW FROM INVESTING ACTIVITIES				
Purchase of Fixed Assets		(49,042)		(17,591)
NET CASH FROM INVESTING ACTIVITIES		(49,042)		(17,591)
CASH FLOW FROM FINANCING ACTIVITIES				
Loan payments		(12,168)		(17,769)
NET CASH FROM FINANCING ACTIVITIES		(12,168)		(17,769)

NET DECREASE IN CASH		(80,227)		(136,965)
CASH, BEGINNING OF YEAR		107,966		244,931
CASH, END OF YEAR	\$	27,739	\$	107,966
Supplemental Cash Flow Information: Cash Paid for Interest	\$	37,327	\$	32,732

Note 1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of Talisman Therapeutic Riding, Inc. (the Organization) is presented to assist in understanding the Organization's financial statements.

Nature of Activities

Talisman Therapeutic Riding, Inc. is a not-for-profit organization whose mission is to serve those who can prosper by the talismanic healing nature of horses with the guidance of professional therapists and instructors in a peaceful farm setting.

Basis of Presentation

The financial statements of Talisman Therapeutic Riding, Inc. have been prepared using the accrual basis of accounting, and accordingly reflect all significant receivables, payables, and other liabilities. Using this method, revenues are recognized when earned and expenses are recognized when the obligation is incurred. The significant accounting policies followed by the Organization are described below:

Financial Statement Presentation

The financial statements of the Organization have been prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America, and accordingly reflect all significant receivables, payables, and other liabilities. Using this method, revenues are recognized when earned and expenses are recognized when the obligation is incurred and are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

- Net Assets Without Donor Restrictions Net assets that are not subject to donor-imposed stipulations and that may be expended for any purpose to achieve the objectives of the Organization.
- Net Assets with Donor Restrictions Net assets subject to donor-imposed stipulations intended
 to be met either by actions of the Organization and/or the passage of time or for which the
 donor has stipulated that the principal be maintained in perpetuity. As the restrictions are
 satisfied net assets with donor restrictions are reclassified to net assets without donor
 restrictions and reported in the accompanying financial statements as net assets released from
 restrictions.

Contributions with donor-imposed restrictions that are received and spent in the same year have been recorded as unrestricted.

Contributions and grants to the Organization are recorded as revenue without donor restrictions unless designated by the donor as restricted for a specified purpose of the Organization. Grants are recorded as revenue when received or when conditions of the grant agreement are met. Any income earned from the investment of donor-restricted contributions is considered to be income without donor restrictions unless specified otherwise by the donor. Realized and unrealized gains on investments are recorded as revenue without donor restrictions unless otherwise specified by the donor.

Marketable securities that are received as contributions are sold with the proceeds utilized according to the donor's restrictions, if any.

Note 1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue and Support

The Organization has adopted Accounting Standards Update (ASU) No. 2014-19 – Revenue from Contracts with Customers (Topic 606), as amended. Analysis of various provisions of this standard resulted in no significant changes in the way the Organization recognizes revenue, and therefore, no changes to the previously issued financial statements were required on a retrospective basis. The presentation and disclosures of revenue have been enhanced in accordance with the standard.

Fees for rider sessions are recognized as revenue at the time the services are provided. As a result, any revenues associated with prepaid sessions are reported as deferred revenues until earned.

Contributions and grants to the Organization are recorded as revenue without donor restrictions, unless designated by the donor as restricted for a specified purpose of the Organization. Grants are recorded as revenue when received or when conditions of the grant agreement are met. Any income earned from the investment of donor-restricted contributions, including realized and unrealized gains, is considered to be income without donor restrictions, unless specified otherwise by the donor.

Restrictions on gifts of fixed assets or cash for the purpose of acquiring fixed assets expire when the asset is placed in service.

Cash and Cash Equivalents

For the purpose of the statement of cash flows, the Organization considers cash and cash equivalents to be cash in banks and money market funds generally due within three months.

At December 31, 2022 and 2021, the balances of cash and cash equivalents accounts were adequately insured by FDIC coverage.

Property, Equipment and Depreciation

Property and equipment are carried at cost. The Organization's policy is to charge additions to the asset account in excess of \$250 if the item's useful life extends beyond the current period. However, the cost of repairs, maintenance and minor betterments are charged to operations in the year in which the cost is incurred. Asset and accumulated depreciation accounts are relieved when properties are retired or sold. Gains and losses from the sale of properties are included in income.

Contributed property and equipment is recorded at fair value at the date of donation. If donors stipulate how the assets must be used, the contributions are recorded as restricted support. In the absence of such stipulations, contributions of property and equipment are recorded as unrestricted support.

Depreciation is computed using the straight-line and accelerated methods over the estimated useful lives of the assets.

The following are the estimated useful lives of each class of depreciable property:

Buildings and Improvements

15 - 39 years

Equipment

5 - 7 years

Note 1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (continued)

Estimates

The preparation of financial statements in conformity with generally accepted accounting policies requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Donated Services, Materials and Facilities

The Organization records donated services, materials and facilities at their estimated fair value in the period received as in-kind support, with an equivalent entry in the appropriate expense account.

During the year ended December 31, 2021, the value of contributed services meeting the requirements for recognition in the financial statements was not material and has not been recorded. Refer to Note 6 regarding details for contributed goods and services received during the year ended December 31, 2022.

Promises to Give

Unconditional promises to give are recognized as revenues or gains in the period the promise is received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional.

Deferred Revenue

The Organization receives advance registrations and deposits for rider sessions held subsequent to the year end. These revenues are recorded as a liability of the Organization until the program occurs.

Expense Allocation

The Organization has two programs: equine therapy and horse discovery. Directly identifiable expenses are charged to the program or supporting services to which the expenses relate. Management and general expenses include those expenses that are not directly identifiable to the program but provide for the overall support and direction of the Organization.

Income Taxes

The Organization is a public charity that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2).

Fair Value Measurements

In September 2006, the FASB issued Statement No. 157, Fair Value Measurements (FASB ASC 820-10-20). FASB 820-10-20 establishes a framework for measuring fair value, clarifies the definition of fair value within that framework and expands disclosure requirements regarding the use of fair value measurements.

Note 1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (continued)

Fair Value Measurements - continued

FASB ASC 820-10-20 establishes a three-level hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The fair value hierarchy gives priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the assets or liabilities fall within different levels of the hierarchy, the classification is based on the lowest level input that is significant to the fair value measurement of the asset or liability. Classification of assets and liabilities within the hierarchy considers the markets in which the assets and liabilities are traded and the reliability and transparency of the assumptions used to determine fair value. The hierarchy requires the use of observable market data when available. The levels of the hierarchy are defined as follows:

Level 1- Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities traded in active markets.

Level 2- Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability and market-corroborated inputs.

Level 3- Inputs to the valuation methodology are unobservable for the asset or liability and are significant to the fair value measurement.

The assets of the Organization consist of cash and cash equivalents, accounts receivable, promises to give and depreciable assets. The liabilities consist of accrued expenses and notes payable. Since none of the assets or liabilities are traded on open markets or has other fair value measures, no fair value adjustments or analysis is necessary.

Note 2. PROMISES TO GIVE

Unconditional promises to give at fair value on December 31, 2022 and 2021 are as follows:

	<u>2022</u>	<u>2021</u>
Receivable in less than one year	\$ 144,582	\$ 10,000
Receivable in one to five years		<u> </u>
Total unconditional promises to give	\$ 144,582	\$ 10,000
Discount to net present value		
Net promises to give	\$ 144,582	\$ 10,000

Specific pledges are written off when management deems collection is not likely. All pledges were deemed collectible in 2022 and 2021.

Note 3. PROPERTY AND EQUIPMENT

The property and equipment balances as of December 31, 2022 and 2021 were as follows:

	<u>2022</u>	<u>2021</u>
Cost		
Buildings	\$ 614,417	\$ 614,417
Land	282,577	282,577
Land Improvements	19,112	19,112
Equipment	45,435	38,754
Herd	4,000	4,000
Construction in Progress	42,362	-
Total Cost	1,007,903	958,860
Less: Accumulated Depreciation	(99,545)	(75,027)
Net Property and Equipment	\$ 908,358	\$ 883,833

Depreciation expense on all property for the years ended December 31, 2022 and 2021 were \$24,517 and \$22.075, respectively.

Note 4. LONG-TERM DEBT

Long-term debt consists of notes payable to Queenstown Bank, John Deere Financial and SBA.

The note with Queenstown Bank matures in July, 2043 and was payable in monthly installments of \$3,877.20 including principal and interest at 4.75%. In December, 2022, the interest rate increased to 7.75% and the new monthly payment amount is \$5,083. This loan is secured by the real property of the Organization.

The note payable to John Deere Financial is payable in monthly installments of \$163.14, including principal and interest at 2.90% through March, 2024, secured by the equipment financed.

The Organization took out an SBA Economic Injury Disaster Loan in September, 2020, payable in monthly installments of \$503, with interest at 2.75% through September, 2050. Per the terms of the agreement, payments were deferred until September, 2021, with an additional deferral of payments from March, 2022 through August, 2022. Interest accrued during the deferral periods, and the initial payments are applied to interest only until the accrued interest has been paid.

Maturities of long-term debt are as follows:

Year ending	
December 31	Amount
2023	\$22,459
2024	21,498
2025	21,949
2026	22,964
2027	24,016
Thereafter	632,443
	<u>\$745,329</u>

Total interest expense was \$37,327 and \$32,732 in 2022 and 2021, respectively.

Note 5. NET ASSETS WITH DONOR RESTRICTIONS

As of December 31, 2022 and 2021, net assets with donor restrictions were as follows:

	<u>2022</u>	<u>2021</u>
Rider Sponsorships	\$ 34,880	\$ 17,930
Winter Grain/Hay for Herd	4,750	-
Capital Campaign	132,699	 113,371
Total Net Assets with Donor Restrictions	\$172,329	\$ 131,301

Note 6. <u>IN-KIND CONTRIBUTIONS</u>

For the year ended December 31, 2022, non-cash donations consisted of various items donated for a fundraiser auction. These items had a fair market value of \$22,285.

Note 7. ADVERTISING

Advertising costs are expensed as incurred. Advertising expense for the years ended December 31, 2021 and 2022 was \$82,177 and \$20,097, respectively.

Note 8. RELATED PARTY TRANSACTIONS

Some organization directors provide contributions to support the Organization's programs. During the year ended December 31, 2022 and 2021, board members contributed a total of \$128,155 and \$98,219, respectively.

Note 9. **INCOME TAXES**

The organization has evaluated its tax positions and has concluded that the organization had taken no uncertain tax positions that require adjustment to the financial statements. Generally, the organization is no longer subject to income tax examinations by the Federal or Maryland authorities for tax years ending before December 31, 2019.

Note 10. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Organization's financial assets available within one year of the balance sheet date for general expenditures are as follows:

	<u>2022</u>	<u>2021</u>
Financial assets at year-end	\$ 172,447	\$117,996
Less those unavailable for general expenditures within one year due to:		
Donor restricted for rider lessons	(34,880)	(17,930)
Donor restricted for winter grain/hay for herd	(4,750)	
Donor restricted for capital campaign	(132,699)	(113,371)
Financial assets available to meet cash needs for general expenditure within one year	\$ 118	\$(13,305)

The Organization closely monitors its cash flows and liquidity to ensure that general expenditures over the next 12 months will be met. The Organization is pursuing several grant and fundraising opportunities to provide sufficient cash flow to meet those general expenditures.

Note 11. SUBSEQUENT EVENTS

The organization has evaluated subsequent events through October 30, 2023, the date which the financial statements were available to be issued.